

HP Managed Supplies Delivery

Streamline and manage printing supply inventories and costs



What if you could...

Receive just-in-time ink and toner, and eliminate the need to maintain stock that ties up capital and wastes real estate?

Reduce administrative costs for order and inventory management?

Lock in ink and toner pricing for a multi-year period?

Facilitate print management decisions with usage data captured via remote monitoring?

Get optimal value and results every time you print by using original HP ink and toner?

Support your organization's green initiatives with easy ink and toner cartridge recycling?

That's alternative thinking about printing.

When your organization is busy taking care of business, it's easy to ignore those low ink and toner warnings and forget to order more in time. When you do run out, it may even be easy to find multiple cartridges stashed around the office—except for the one you need. What's not so easy is tracking your printing supplies needs, inventories and costs, and then preparing appropriately. There are some great managed print services out there that address these challenges, but they may offer more service features than you actually want or can afford. What's needed is a targeted service that focuses solely on the supplies side of printing.

Solution at a glance

Now there's an HP Managed Print Services (MPS) offer for organizations that require a simple, reliable way to acquire ink, toner, bonding agent, print heads, image drum kits and their associated cleaners. HP Managed Supplies Delivery allows your organization to automatically receive supplies just in time. This eliminates the need to maintain surplus inventories and helps your organization spend less on storage, cut the waste and focus on taking care of business versus managing supplies.

HP Managed Print Services

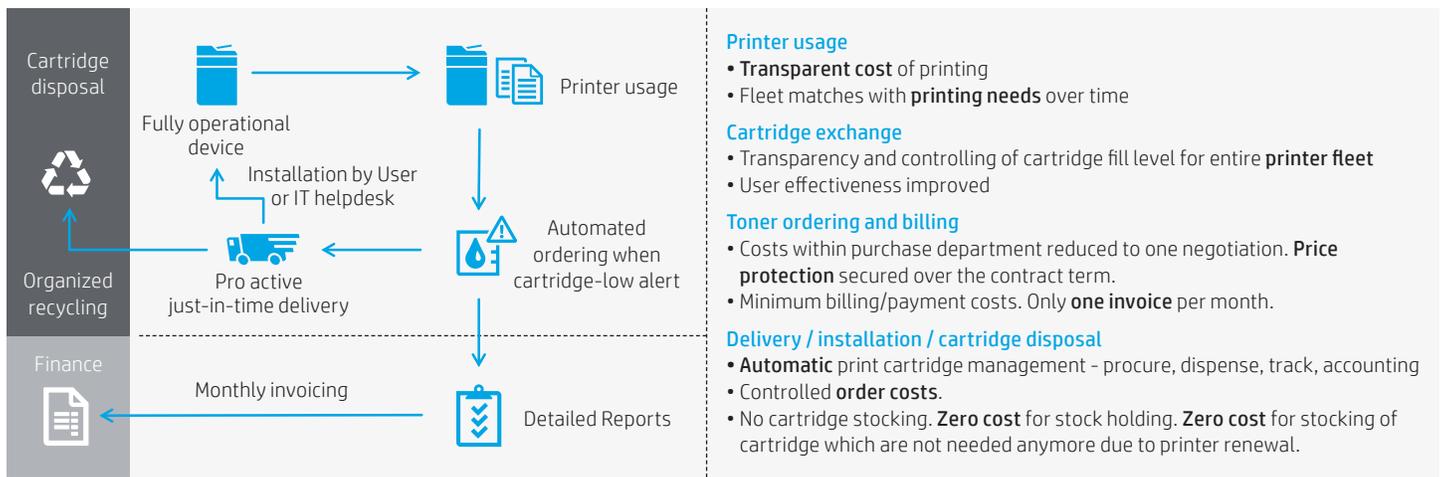
When it comes to choosing a managed print service, an organization needs choices. HP MPS offers a variety of contracts and options

that help organizations manage, improve and optimize their print environment. HP MPS spans the entire print infrastructure, from qualified HP devices, software and supplies to support, services and solutions for office, production and commercial print environments.

HP Managed Supplies Delivery

The HP Managed Supplies Delivery takes all the benefits of a managed print service and applies them to a simple supplies-specific service for qualified HP devices. You get only the amount of service you require, which is ideal for organizations challenged with effectively managing their imaging and printing environments and all the associated costs. HP Managed Supplies Delivery helps cut costs by reducing storage space expenses, duplicate orders of ink and toner, and orders for devices no longer in the fleet. Plus, you'll realize increased productivity by always having the ink and toner to print when and where it's needed.

It's difficult to fully manage the efficiency and cost effectiveness of your printing and imaging environment without clearly understanding how print assets are used across your organization. That's why you also receive HP Remote Monitoring as part of your HP Managed Supplies Delivery. This proven method for efficiently and securely collecting and reporting usage data enables you to make informed decisions about your organization's printing and imaging environment.



Printer usage

- **Transparent cost** of printing
- Fleet matches with **printing needs** over time

Cartridge exchange

- Transparency and controlling of cartridge fill level for entire **printer fleet**
- User effectiveness improved

Toner ordering and billing

- Costs within purchase department reduced to one negotiation. **Price protection** secured over the contract term.
- Minimum billing/payment costs. Only **one invoice** per month.

Delivery / installation / cartridge disposal

- **Automatic** print cartridge management - procure, dispense, track, accounting
- Controlled **order costs**.
- No cartridge stocking. **Zero cost** for stock holding. **Zero cost** for stocking of cartridge which are not needed anymore due to printer renewal.

Get all the benefits of a managed service

- Automated ordering for cost-effective, just-in-time ink and toner delivery
- Fixed ink and toner pricing for multi-year term
- Improved imaging and printing decision-making based on real usage data
- Knowledgeable point of contact for service implementation and ongoing support
- Easy recycling of ink/toner cartridges with prepaid return shipping labels

Get all the features of a managed service

- Remote monitoring
- HP Automated Supplies Management (ASM)
- HP Service Portal
- Flexible Payment Options
- Single HP point of contact
- Delivery of ink/toner through HP approved supplier

Why HP?

HP is recognized as the global leader in imaging and printing solutions for large organizations. HP offers technical expertise, and reliable products and solution sets that allow customers to benefit from:

- Consulting services, including procurement, installation, management and support that can be customized to enhance your organization's effectiveness.
- Relationships with industry-leading solution providers.
- Powerful solutions to optimize your environment, improve the bottom line and help the planet.

How do you get started?

Contact your local HP representative to:

- Help you determine which HP devices in your fleet best fit the HP Managed Supplies Delivery.
- Establish a plan to implement the best solution for today and into the future.
- Identify an environmental approach that can help your company save money.

For more details about HP device qualification, HP Automated Supplies Management or HP Remote Monitoring Service, please contact your HP account manager.

Learn more at hp.com/go/mps

HP three-part approach

HP works with you to assess, deploy, and manage an imaging and printing environment tailored to meet your business needs, while helping you reduce costs, conserve resources, and simplify document-intensive processes.

Optimize infrastructure

HP can help you achieve a balance between your total cost of printing and your needs for convenience and productivity.

Manage environment

Working together, HP can help you maintain your optimized infrastructure while improving business efficiency and tightening security.

Improve workflow

By streamlining your document-intensive processes, HP can help you deliver a more efficient environment for capturing, managing, and sharing information.

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