This document describes HP test methodology as well as definitions of the competitive sets for the HP LaserJet Pro MFP M426/427 series that was publically introduced on September 10, 2015.

**Competitive Set Definition**

Performance data shown is based on leading competitors as well as the HP predecessor product. Leading competitors for each category of products were defined based on the top unit shipment data for products currently in the market that started shipping WW on or after April 2012. The top 3 shipment vendors* were selected: Kyocera, Brother, and Samsung.

HP further refined the products within the top 3 shipment vendors: For each of the top 3 the highest volume product from the most recent quarter was selected. If there was a faster product from that vendor within 25% of the highest volume product it was selected instead. If there was a replacement product for the top selected product it was selected instead.

All product testing was completed in August, 2015.

*Top 3 shipment vendors:
Quarter=2014Q2-2015Q1
Product Detail=Monochrome Laser
Product Category=MFP
Format=A4
Letter Mono Speed=36-44ppm
Source: IDC WW Quarterly HCP Tracker 2015Q2 Final Historical Release
Performance test methodology

The exact speed varies depending on the system configuration, software applications, driver and document complexity. Performance was tested on identical system configurations on dedicated network 1000Base-T EEE (energy efficient Ethernet) switches connected to a low traffic network uplink. Identical software applications and revisions were used with the driver installed on a clean system image, using the test files defined by the test standards to ensure consistent complexity across all devices. Testing was done using letter size paper (8.5”x11”).

The following defines the method used to test each performance metric

- **Ready mode FPOT (First Page Out Time)**

- **Sleep mode FPOT (First Page Out Time)**
  - Measured using pdf file from ISO/IEC 17629-2014: “Method for measuring first page out time of a digital printing device” at 60 minutes from entering sleep.

- **Ready mode FCOT (First Copy Out Time) & Copy ppm (pages per minute)**

- **Sleep mode FCOT (First Copy Out Time)**
  - Because there is no standard for measurement of FCOT from sleep mode, results are based on HP internal testing modeled after the ISO/IEC 17629 process for testing sleep FPOT.

- **Test Procedure**
  1. Determine time required to enter sleep.
  2. Place original on the flatbed.
  3. Set the default color mode as Mono or Color.
  4. Wait for the time required for the device to enter sleep plus 60 minutes.
  5. Wake the device by touching the control panel or button.
  6. If there is a start button on the home screen or physical key, press it as soon as it is enabled. Otherwise enter the copy app and start the job.
  7. Measure time from waking device until page in bin.
  8. Repeat the measurement a second time.
  9. Check consistency to make sure it is within 5%. If not, run a third measurement and average all 3 results.
  10. Average all measurements taken and report as Sleep FCOT.

- **Print PPM (Pages Per Minute) and Duplex IPM (Images Per Minute)**

- **Copy Duplex IPM**

- **Typical Energy Consumption (TEC)**
  - Based on HP testing using the ENERGY STAR® program’s Typical Electricity Consumption (TEC) method or as reported in energystar.gov as of July 2015. Actual results may vary.
• **TEC Watt hours per page**
  - TEC W hrs/week divided by the number of pages per week printed in the TEC test. The number of pages printed is determined by the TEC test standard for the device speed.
  - Formula: TEC W hrs/page = TEC(kWhrs) * 1000/(pages_per_wk) – or - TEC(Whrs)/(pages_per_wk).

• **Volume (size)**
  - The volume of the product is measured using a bounding rectangular cuboid in a typical operating condition.

### Test results based on competitive set selection and testing methodology described above:

<table>
<thead>
<tr>
<th>Product comparisons</th>
<th>Print Performance (First page out time, first page to print from sleep mode)</th>
<th>Copy Performance (First page to print to print from sleep mode)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Ready FPOT (First Page Out Time in seconds)</td>
<td>Sleep FPOT (First Page Out Time from sleep in seconds)</td>
</tr>
<tr>
<td></td>
<td>FPOT improvement of new HP device vs. predecessor and leading competitors</td>
<td>Sleep FPOT improvement of new HP device vs. predecessor and leading competitors</td>
</tr>
<tr>
<td></td>
<td>Sleep FPOT (First Page Out Time from sleep in seconds)</td>
<td>Sleep FCOT (First Copy Out Time from sleep in seconds)</td>
</tr>
<tr>
<td></td>
<td>Sleep FCOT improvement of new HP device vs. predecessor and leading competitors</td>
<td></td>
</tr>
<tr>
<td>HP LaserJet Pro MFP M426-M427 series</td>
<td>5.4</td>
<td>7.4</td>
</tr>
<tr>
<td>Predecessor Device: HP LaserJet MFP M425</td>
<td>8</td>
<td>33%</td>
</tr>
</tbody>
</table>

Leading competitors based on IDC market share data

<table>
<thead>
<tr>
<th>Product comparisons</th>
<th>Print Performance (First page out time, first page to print from sleep mode)</th>
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</tr>
<tr>
<td></td>
<td>Sleep FCOT improvement of new HP device vs. predecessor and leading competitors</td>
<td></td>
</tr>
<tr>
<td>Kyocera ECOSYS M2035dn</td>
<td>7.63</td>
<td>29%</td>
</tr>
<tr>
<td>Brother MFC-8510DN</td>
<td>11.19</td>
<td>52%</td>
</tr>
<tr>
<td>Samsung ProXpress M4070FR</td>
<td>7.84</td>
<td>31%</td>
</tr>
</tbody>
</table>

### Duplex printing and copying efficiency

<table>
<thead>
<tr>
<th>Product comparisons</th>
<th>Duplex printing efficiency</th>
<th>Duplex Copying efficiency</th>
<th>Volume (Size)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Printing duplex efficiency measured by IPM (Images per minute)</td>
<td>Copying duplex efficiency measured by IPM (Images per minute)</td>
<td>Size</td>
</tr>
<tr>
<td>HP LaserJet Pro MFP M426-M427 series</td>
<td>32</td>
<td>32</td>
<td>52.9</td>
</tr>
<tr>
<td>Predecessor Device: HP LaserJet MFP M425</td>
<td>16</td>
<td>100%</td>
<td>16</td>
</tr>
</tbody>
</table>

Leading competitors based on IDC market share data

- **Kyocera ECOSYS M2035dn**
  - 19.8
  - 62%
  - 19.78
  - 62%
  - 94.56
  - 44%

- **Brother MFC-8510DN**
  - 20.3
  - 58%
  - 0
  - n/a
  - 70.93
  - 25%

- **Samsung ProXpress M4070FR**
  - 18.3
  - 75%
  - 18.2
  - 76%
  - 100.80
  - 48%
## TEC (Typical electricity Consumption) Energy Star metric

<table>
<thead>
<tr>
<th>Product comparisons</th>
<th>Energy Star TEC rating</th>
<th>Percentage of energy saved of new HP device vs. predecessor and leading competitors</th>
<th>TEC Watt hours per page</th>
<th>Percentage of energy saved of new HP device vs. predecessor and leading competitors</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>HP LaserJet Pro MFP M426-M427 series</strong></td>
<td>1.621</td>
<td></td>
<td><strong>0.405</strong></td>
<td></td>
</tr>
<tr>
<td>Predecessor Device: HP LaserJet MFP M425</td>
<td></td>
<td></td>
<td><strong>0.520</strong></td>
<td><strong>22%</strong></td>
</tr>
<tr>
<td>Leading competitors based on IDC market share data</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Kyocera ECOSYS M2035dn</td>
<td>1.900</td>
<td>15%</td>
<td><strong>0.565</strong></td>
<td><strong>28%</strong></td>
</tr>
<tr>
<td>Brother MFC-8510DN</td>
<td>2.455</td>
<td>34%</td>
<td><strong>0.697</strong></td>
<td><strong>42%</strong></td>
</tr>
<tr>
<td>Samsung ProXpress M4070FR</td>
<td>1.800</td>
<td>10%</td>
<td><strong>0.417</strong></td>
<td><strong>3%</strong></td>
</tr>
</tbody>
</table>

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