

# HP Financial Services in brief



## Investing in business innovation

More than ever, technology is a driving force behind business transformation. Changes are happening at an unprecedented rate of speed as mobility, flexibility and security increasingly become a part of your business fabric.

Workplace technology that enables productivity is essential to the success of your business. In today's fast-paced world, a new approach to technology investments is needed, one that allows you to take advantage of new capabilities and solutions while providing the flexibility to adapt and change to future requirements.

Moving to modern and secure technology can improve the ability for employees to collaborate, work remotely, and manage their time more efficiently. HP Financial services provides IT investment solutions and consumption models to help maximize business productivity—allowing for satisfied employees that work smarter and faster.

## An investment strategy that supports your business goals

To solve for today's issues and meet tomorrow's business needs, you require flexibility to adapt to change as it happens. We can help with flexible investment solutions and responsive consumption models that support business transformation. With global expertise and a demonstrated ability to align finance and technology goals, our solutions deliver:

- **Scalability** to grow your IT strategy in line with business needs and the **flexibility** to get the technology you require to support your workplace transformation, on your terms.
  - With turnkey solutions like HP Subscription you can bundle hardware, software and services into a convenient monthly payment.
  - HP Pre-Provisioning can allow you to take delivery of HP equipment but only pay for it when it's deployed and activated.
  - Flexible investment solutions can help you manage payments in way that fits your business cycle.

**HP Accelerated Migration**

**HP Technology Refresh**

**HP Subscription**

**HP Pre-Provisioning**

- **Agility and speed** to change as your business requirements evolve along with the **control** to upgrade technology at any time, when your business needs it most.
  - With solutions like HP Accelerated Migration, you can establish a predictable plan to retire and upgrade your workplace technology.
  - HP Technology Refresh for Workplace makes it easier to acquire, manage and refresh technology.
  - Asset recovery services provide a comprehensive approach to manage end of life technology assets from around the world and meet stringent sustainability, security and compliance needs
- **Global consistency** and support throughout the IT lifecycle.
  - Our global agreements are structured to help meet your needs around the world and help you acquire services in multiple countries without having to manage different contract terms, relationships or vendor negotiations.

## Our commitment to you

You are at the heart of everything we do which is why 76% of our business is with repeat customers. We work with you and provide a clear standard for what you can expect from us, giving transparency into the process and solutions we deliver. Our service commitment to you means a customized strategy for your business, with the expertise, experience and knowledge to develop, drive and fine-tune your plans as your company evolves.

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