

Evolving the partner experience

HP Financial Services Partner Connection



Simplify and automate your sales engagement process with your customer. Accessed as an e-service through the HP Partner First portal, the HPFS Partner Connection Portal makes it easy and fast to move from quick quote to contract, with help and expertise available along the way.

24

Countries activated

16

Countries with auto-credit scoring capabilities that make credit decisions within a minute

15

Languages available to provide an optimal partner experience around the globe

Your benefits



Close deals and get paid faster



Access to expert sales support



Self-service finance tools and calculators



Access quick or detailed quotes from your website



Increase productivity incentives with margin uplift



Fast or immediate credit decisions



Manage deals from quote to close



Receive quotes through your CRM system

Portal functionality

A seamless online experience available in multiple languages that promotes simplified management, accelerated growth and faster financial services for new and existing transactions.

A partnership for success

The HPFS Partner Connection Portal is available to Hewlett Packard Enterprise and HP channel partners. Contact your HP Financial Services channel sales representative for a demo and an invitation to join.

For more information visit

[HP Financial Services](#)

[Partners & Resellers](#)

Helping you work more effectively

Quick quote

Use our Online Calculator to quickly respond to customer queries regarding leasing options.

Contact HP Financial Services

Our experts are available to resolve any customer issue quickly and effectively.

Credit applications

Quickly generate a credit application on behalf of your customer and track the application through its lifecycle (submit, withdraw, declines, approvals).

Marketing and promotions

Visibility and access to all special offers added to the portal.

Firm quotes

Create and save terms to provide your customer with options. Download PDF proposal document for each option.

Reporting

Customer or partner transaction history accessible by keyword search or customizable dashboard.

Proposals & Contracts

Easily convert a quote into an accepted proposal in seconds.

Monitor status real-time

Monitor all of your customer transactions from a dashboard on the home page. View easily how many transactions are at each step.

Partner Connection API

With the HPFS Partner Connection API, you can utilize a set of pricing and credit web services to streamline and automate your selling activities. Easily integrate monthly pricing and terms into your public website and intranet ordering pages to provide customers with alternatives to an upfront purchase. Our API guide provides simple-to-follow instructions and examples to get you up and running fast.

Learn more:

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