

Case study

BMI Healthcare

Leverages Flexible Investment Solution to Upgrade IT Technology and Improve Delivery of Patient Services



Organization

BMI Healthcare

Country

United Kingdom

Industry

Health Care

Deal Size

\$1.7 million

Company Size

- 69 hospitals and treatment centers
- 6,500 consultant specialists
- 9,500 employees

HP

- Desktop
- Notebooks

HP Financial Services

- HP FMV Leasing
- Customer Portal



Healthcare

“At BMI Healthcare, our top priority is ensuring that patients across the country have access to safe, effective, reliable health services. Investing in our IT solutions is a key component of this. HP Financial Services is helping us improve the delivery of patient services with a flexible investment and asset management model that fits our unique needs.”

– Tracey McDermott, CIO, BMI Healthcare

Organization Profile

BMI Healthcare provides inpatient and outpatient services across 69 hospitals and treatment centers across the United Kingdom. BMI provides over 115 different specialties and services that are focused on providing demonstrably higher quality to patients.

Business situation

As the largest private hospital businesses in the UK, BMI Healthcare services one million outpatient visits per year. With back and front office functions as well as consultants delivering patient services running on Windows XP, BMI Healthcare recognized the need to rapidly upgrade to Windows 7.

Solution

With the help of HP, BMI Healthcare was able to deliver on a shortened six-month migration schedule. Leveraging flexible IT investment solutions from HP Financial Services allowed the organization to bundle hardware purchase requirements and build in future refresh cycles to stay current. As a result, BMI Healthcare was able to immediately improve patient services through the upgraded HP and Windows 7 technology delivered.

Under the contract, BMI Healthcare received HP Notebook and Desktop enhancements it needed to support business growth. Utilizing HP's customer portal provided BMI Healthcare with the additional flexibility to manage, upgrade and change its financial arrangements and assets at any time.

Benefits

- Increased financial capacity and flexibility to better manage IT and business requirements
- Quickly upgrade technology in short timeframe and at minimal upfront costs
- Sustainable approach to IT lifecycle management

Sign up for updates
hp.com/go/getupdated



Share with colleagues



Rate this document

© Copyright 2016 HP Development Company, L.P. The information contained herein is subject to change without notice. The only warranties for HP products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting an additional warranty. HP shall not be liable for technical or editorial errors or omissions contained herein.

Financing and service offerings available through Hewlett-Packard Financial Services Company and its subsidiaries and affiliates (collectively HPFSC) in certain countries and is subject to credit approval and execution of standard HPFSC documentation. Rates and terms are based on customer's credit rating, offering types, services and/or equipment type and options. Not all customers may qualify. Not all services or offers are available in all countries. Other restrictions may apply. HPFSC reserves the right to change or cancel this program at any time without notice.

