

HP Financial Services



Getting straight to the facts

Call your HP Financial Services sales representative, or find us on the web at: hp.com/go/hpfinancialservices

Sustainability statistics

Every year, our Technology Renewal Centers around the world:

- Process for remarketing over 2 million devices and data center equipment
- Wipe data from over 1.45 million drives on average
- Safely and responsibly recycle over 13 million pounds of material
- Align to sustainability and environmental initiatives

76% of HP Financial Services business is from repeat customers.

We charged just 0.013% total damage billing in FY14, globally.

We remarket before recycle, and can help you navigate through over 163 data security and environmental laws.

We align with over 10 industry-standard procurement systems like Ariba, Adqira, WAAF, SAM, Paymode, Paymodex, Ketera, Covisant, E-plus and others.

Customers have 24/7 online access to portfolio and billing details.

Organization profile

HP Financial Services delivers investment solutions that can help maximize the full potential of IT in the workplace to create better business outcomes. Providing flexible services and capabilities that support the entire IT lifecycle, we partner with customers globally to help build investment strategies that enhance business agility and control to scale technology with speed and confidence.

Leading the way

New developments in technology are changing the way business is done. To take maximum advantage of the change already underway, businesses need an investment strategy that fuels their IT strategy. Access to technology on terms that align to business needs is critical and will involve a thoughtful approach, requiring finance and IT integration. We are uniquely positioned to enable a more productive workplace by providing:

 Investment solutions that enhance business **flexibility** and **agility**

 Investment **expertise** on a **globally consistent** basis

 The capability and **control** to scale technology with **speed** and **confidence**

We help customers build **IT investment strategies** that support workplace modernization and the ability to deliver on business goals.

By the numbers

- \$12.8 billion in portfolio assets
- For Q4 2016, revenue of \$814 million USD
- Delivered \$83 million in operating profit, 10.2% of revenue
- Over 1,200 employees worldwide and does business in more than 50 countries. We are where our customers need us to be, as appropriate on a case-by-case basis, we seek to form third-party relationships where we do not have a direct presence.

“We want to continue leveraging HP Financial Services. I think it is a terrific asset, and it is tremendous for Hewlett Packard Enterprise as well. In every instance where they choose to play, they are going to be my primary partner.”

– Dion Weisler, CEO, HP Inc.

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