

# HP Financial Services



## Getting straight to the facts

Call your HP Financial Services sales representative, or find us on the web at: [hp.com/go/hpfinancialservices](http://hp.com/go/hpfinancialservices)

### ? Sustainability statistics

Every year, our Technology Renewal Centers around the world:

- Processed over 40 million pounds of technology
- Gave new life to 85% of technology units that entered our processing plants
- Prevented over 42 million pounds of e-waste by updating, remarketing and reselling previously outdated technology
- Safely and responsibly recycled over 13 million pounds of e-waste

**76% of HP Financial Services business is from repeat customers.**

**We charged just 0.013% total damage billing in FY16, globally.**

**We continually monitor environmental and data privacy regulations to ensure ongoing compliance.**

**We align with over 10 industry-standard procurement systems like Ariba, Adqira, WWAF, SAM, Paymode, Paymodex, Katera, Covisant, E-plus and others.**

**Customers have 24/7 online access to portfolio and billing details.**

### Organization profile

HP Financial Services delivers investment solutions that can help maximize the full potential of IT in the workplace to create better business outcomes. Providing flexible services and capabilities that support the entire IT lifecycle, we partner with customers globally to help build investment strategies that enhance business agility and control to scale technology with speed and confidence.

### Leading the way

New developments in technology are changing the way business is done. To take maximum advantage of the change already underway, businesses need an investment strategy that fuels their IT strategy. Access to technology on terms that align to business needs is critical and will involve a thoughtful approach, requiring finance and IT integration. We are uniquely positioned to enable a more productive workplace by providing:

 Investment solutions that enhance business **flexibility** and **agility**

 Investment **expertise** on a **globally consistent** basis

 The capability and **control** to scale technology with **speed** and **confidence**

We help customers build **IT investment strategies** that support workplace modernization and the ability to deliver on business goals.

### By the numbers

- \$13 billion in portfolio assets
- For Q3 2018, revenue of \$828 million USD
- Delivered \$73 million in operating profit, 7.9% of revenue
- Over 1,500 employees worldwide and does business in more than 50 countries. We are where our customers need us to be, as appropriate on a case-by-case basis, we seek to form third-party relationships where we do not have a direct presence.

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