

HP Financial Services programs and promotions - APJ

November 1, 2018 – January 31, 2019

0% or low rate financing

This special 0% or low rate offer enables you to acquire new HP technology, preserve your cash and meet your budget. *This offer has been extended to 31 Jan 2019.*

[Customer flyer](#)

Deferral offers

Take advantage of our deferral programs for your HP solution.

[Customer flyer](#)

Pay as you grow

Customers can minimize front-end costs when acquiring new equipment and budget the flexibility to ramp-up deployment, installation, and training for your new technology.

[Customer flyer](#)

Solutions for A3 Print

Now customers can acquire their HP A3 printer faster and with more flexibility through HP Financial Services.

[Partner flyer](#) (Partner Portal login required)

HP PageWide A3 Experience Program

Customers can try PageWide A3 printers and MFPs in their environments before making a commitment.

[Partner details](#) (Partner Portal login required). [Customer flyer](#)

3D Printing

Customers can accelerate their adoption of the HP Fusion Jet 3D printer, meeting their technology and financial plans and saving their cash for other priorities.

[Learn more](#)

3D Print Dealer Demo Program

Financing terms of 12 or 15 months to help HP 3DP dealers keep current demo presses in their shops at all times.

[Learn more](#)

HP Device as a Service (DaaS)

HP Device as a Service combines HP devices and services into an all-inclusive, HP-managed solution with predictable payments.

[Learn more](#)

Adaptable Use Models - Extended Deployment

Customers can avoid long internal procurement cycles and disruption by having workplace technology shipped and installed immediately, with payments only starting with activation.

Learn more: [English](#). [Simplified Chinese](#).

HP PageWide XL

Accelerate time to value for customers with an IT investment solution that helps transition from old printers to a new HP PageWide XL solution. Customers can gain immediate access to the fastest large-format monochrome and color printing technology and save 10% – 15% over 4 years compared to a cash purchase.

[Learn more](#)

HP Technology Refresh for Workplace

Enabling workforce productivity by making workplace solutions easier to acquire, easier to stage and deploy and easier to manage and refresh.

Learn more: [English](#). [Simplified Chinese](#).

HP Accelerated Migration

Customers can convert their workplace technology from an ownership to a usage alignment model to generate the cash needed to invest in new technology solutions.

Learn more [English](#), [Simplified Chinese](#))



Why sell HPFS IT investment solutions?

[Sell more](#)

- No large cash outlay tends to lead to bigger deals
- Bundle HP and non-HP hardware, software and services

[Earn more](#)

- Partners have the ability to uplift rates and control how much they earn
- Additional attractive incentive programs

[Reduced DSO, better cash flow](#)

How to engage HP Financial Services

[HP Financial Services](#)

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