

HP Financial Services

Our pledge to our partners



Fulfill your need for speed our Partner Connection portal

- **Quick quotes**—Self-service quick quotes available immediately; HP Financial Services sales supported quotes within 4 hours.
- **Fast or immediate credit decisions**—Quickly submit credit applications for your customers with automated credit-scoring available in over a dozen countries.
- **Fast funding**—We will initiate funding of transactions within 48 hours of customer acceptance and can simultaneously fund both distributor and reseller.
- **Information at your fingertips**—Our contracts are transparent and user-friendly, with auto-document generation available.
- **Responsive support**—Regardless of how you contact us, we will resolve your customer service issues within 2 business days.
- **Web services**—Self-service tools such as quick quote pricing and credit check applications can be easily integrated into your websites or mobile applications.



A collaborative experience

- **Channel commitment**—We value our channel relationships. In fact, 76% of our business comes from our partners around the world.
- **Expertise**—On average, our specialists have over 10 years of channel experience. Our in-house expertise will help support each stage of your customers' deal.
- **Collaborative business planning**—We will provide joint planning and partner-initiated pipeline management to help you sell.
- **Single set of resources**—We will help enhance your sales through a consistent set of online tools.



Elevate your customer relationships

- **Let's grow together**—Expand your loyal customer base, and increase their lifetime value.
- **Knowledge is power**—We will issue more than four months' notice of end-of-term, so your customers can make timely decisions.
- **Keep your customers happy**—We do not charge for normal wear and tear. In fact, our customers in aggregate only paid 0.013% of the original equipment cost for other damages in FY14.

We are dedicated to maintaining a positive relationship and quickly addressing issues if they arise. Please [contact us](#) with any comments or questions.

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