

# Pay as you grow



**HP Financial Services** can help customers find new ways to plan for, acquire, consume and adapt the technology systems needed for business transformation.

Pay as you grow is a flexible payment structure that lets you minimize front-end costs when acquiring new equipment and provides you with the budgeting flexibility to ramp-up deployment, installation, and training for your new technology. Pay as you grow is particularly effective at allowing businesses to properly match early ramp-up usage with internal departmental billing by distributing equipment acquisition costs more equitably in the early months.

## Offer details

- Step-up payment structure:
  - Lower payment for a fixed term then payments increase or ‘step-up’ at agreed intervals
- Available on all HP products
- Minimum transactions of \$150,000 USD

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