

# Engage and Grow Incentive For Financing Solutions



## HP Financial Services

HP Financial Services can help customers find new ways to plan for, acquire, consume and adapt the technology systems needed for business transformation.

For more information and to register for the Engage and Grow platform, access the [website](#). Alternatively, you can e-mail us at [info@engageandgrow.com](mailto:info@engageandgrow.com) for LAR partner sales reps and at [support@hpeengageandgrow.com](mailto:support@hpeengageandgrow.com) for partner sales reps in the U.S. and Canada. You can find the program rules and claim forms for the HP Financial Services program on the website.

Visit us online at [hp.com/go/hpfinancialservices](http://hp.com/go/hpfinancialservices)

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## An Incentive Program for Partner Sales Reps

Boost your earnings with an exciting sales incentive program from HP Financial Services. Although part of the Hewlett Packard Enterprise (HPE) Engage and Grow platform, HP Inc. partner sales reps in the U.S. and Canada can earn points equivalent to 0.5% of qualifying transactions; while, Latin America Region partner sales reps can earn 2.5%. For a \$50,000 USD transaction, a partner sales rep in the U.S. or Canada could earn 250 points, a LAR Partner Sales Rep 1,250 points. Engage and Grow points can be redeemed for gift cards, merchandise and services. Let us help you close more deals and help your customers increase their investment capacity. If you enjoyed our former HPE Blue Carpet incentive program, you will enjoy this program as well.

## Eligibility requirements

- All HP and non-HP hardware, software and services qualify (excluding Graphics Solutions Business (GSB) products)
- Valid for financing agreement and HP Subscription transactions, where available, in the U.S., Canada, Mexico, Brazil, Colombia, Peru, Argentina, and Chile
- Minimum transaction size (excluding taxes) is \$50,000 USD in the U.S., \$25,000 USD in the other eligible countries
- Valid for HPFS Small & Medium Business (SMB) accounts\*
- HPFS Direct Relationship Accounts are not eligible
- Transactions must be funded by October 31, 2018\*\*
- Partner Sales reps may earn up to the equivalent of \$50,000 (USD) in Engage and Grow rewards per year from this program
- Eligible for FMV transactions only

## Submit your claim now

- You must be registered in the HPE Engage and Grow program to participate. Register prior to claiming your incentive.
- You must provide the transaction Schedule Number(s). Schedule Numbers are included in the Vendor Authorization Letter (VAL) provided by HP Financial Services.



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\* Agent transactions do not qualify. To verify that your customer is an HPFS Small & Medium account and qualifies for this promotion, contact your HPFS Sales Representative.

\*\* Certificate of Acceptance (COA) must be signed by end customer between November 1, 2017 and October 31, 2018.

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