# HP Managed Print Services

## Deliver measurable results through fleet predictability, improved security, and scalability for an evolving workplace

Whether it's reducing costs, balancing security and mobility, or moving to and maintaining a cloud system, today's businesses are struggling with a variety of challenges when it comes to managing their print environments.

HP Managed Print Services (MPS) addresses these challenges head-on with innovative devices, services, and business intelligence that will help you not only print more efficiently, but deliver measurable business results through predictable costs, better uptime, and improved security. With the ability to customise and scale to fit your unique needs, you can confidently evolve your workplace through streamlined processes and enhanced productivity.

## Secure MPS: Most comprehensive device, data, and document security.[1]

A survey of businesses using HP MPS indicated average cost savings of

**23%**

with 76% of respondents reporting savings of

**up to 30%**

on the cost of operating their print fleet in the past year.

—Quocirca, "Managed Print Services Landscape, 2016", July 2016

## Do more than print—get results

### Gain valuable insights

Predictability is critical to businesses that are under pressure to reduce costs and use resources more efficiently. HP MPS provides clients with business intelligence data that's based on device information and predictive analytics.

HP MPS provides you with specific insights solutions, an integrated portal for your print and PC fleet, and business reviews with HP experts so you can have the data you need to:

- **Make smarter decisions** based on the trends, usage, and costs of your print environment
- **Increase uptime** by preventing problems before they happen
- **Easily manage and continuously improve** your PC and print fleets
- **Optimise your fleet** to meet your unique business needs
- **Manage your fleet** more efficiently and take advantage of easier data access and analytics with insights solutions like HP Device Control Center, HP Instant Fleet Insights, and HP JetAdvantage Insights

### Protect your business

Security is a major concern for all businesses. Today's rising cybercrime, complicated compliance issues, and internal threats can all result in major financial loss. HP can help protect your revenue and reputation with the most comprehensive device, data, and document security.[1]

The security delivered by HP printers and MFPs, HP JetAdvantage security solutions, and Secure Managed Print Services can help you:

- Improve device security using **automatic detection** of cyberattacks with features like HP Sure Start, firmware whitelisting, and run-time intrusion detection
- **Protect sensitive data** and documents using data encryption, user authentication, and pull print solutions
- Enhance your system security with automated **monitoring and compliance reporting**, which tracks printer security incidents
- Develop a cohesive **printing security strategy** and implement solutions to protect your business thanks to guidance from HP print security experts who will help to assess your environment

HP PageWide Pro MFP 772dn

HP PageWide Pro MFP 772zt

HP PageWide Pro 750dw

## The next generation of A3 MFPs

HP is entering the copier industry with disruptive technologies that enable HP and our partners to provide you with a superior customer experience. Our next generation A3 portfolio—which includes printers and MFPs, LaserJet and PageWide, and colour and monochrome—is engineered to provide next generation quality, reliability, security, and solution support. Their speed, ease-of-use, and improved paper handling create a better overall experience that will help drive down cost and boost your uptime.

## Evolve your workplace

It's no secret that the IT landscape is rapidly changing thanks to mobility, cloud security, and data analytics. It's also clear that paper-based processes are taking a backseat to more easily accessible and streamlined digital options. Employees now expect to have access to information anywhere, anytime—a demand that must be met for the sake of productivity, but not at the cost of security. With powerful HP JetAdvantage workflow solutions, a scalable, flexible portfolio, innovative MFP technology, and consistent global delivery, HP MPS can help you meet those needs.

- **Automate digital workflows** with easy document capture, digitisation, and content extraction using HP JetAdvantage Capture solutions and HP Flow MFPs
- **Print from mobile devices** securely and conveniently with solutions like HP JetAdvantage Connect[2]
- **Meet your changing needs** with scalable, customisable solutions
- **Experience breakthrough performance and cost of ownership** with next generation technology in the A3 portfolio that includes HP PageWide Technology and HP MFPs with predictive maintenance and remote analytics
- **Create a single point-of-accountability** for your entire print fleet and consistent support experience for HP and multivendor devices with a single global contract

## How HP Managed Print Services has worked for real businesses

### Principal expands HP MPS use for new print solutions

Five years after implementing HP MPS solutions, Principal—a leading global financial services company—was looking again to HP MPS for even more solutions. Their goal was to help boost document security, reduce waste, simplify scanning, and facilitate the company's new office "blueprint" for the future.

HP met their needs with HP Access Control and HP Capture and Route, helping them to:

- Protect confidential information by automatically deleting files that have been dormant in the print queue for 24 hours
- Reduce printing by more than 4 million pages from the previous year, and continue to exceed expected savings year over year
- Simplify the process of scanning papers through badge authentication
- Enable employees by providing a way to output their print jobs from the print queue anywhere, anytime

### HP drives simplicity, efficiency, and sustainability for ISS

With 511,000 employees, 200,000 customers, and activities in 77 countries, ISS is one of the world's largest facility services providers. They take over some activities like cleaning, security, and facility management to allow customers to focus on their core businesses.

To increase their own global business efficiency, ISS turned to HP MPS, which resulted in:

- Reduced print costs up to 35%
- Orchestrated continuous improvement on a global scale by leveraging usage data from HP MPS
- Enabling employees to work anywhere by allowing them to authenticate themselves on any supported HP device and print securely

## Comprehensive service combined with in-depth expertise

Partnering with HP to manage your print environment helps you do more than just print. Our innovative solutions, scalable portfolio of hardware, software, and services, and informative data analytics help your business deliver measurable results. Combine that with our expertise and comprehensive service offering, and it's clear HP is the best partner for managed print services.

### Solutions

HP's comprehensive range of technology innovations provide secure, end-to-end solutions to the organisations we partner with, including streamlined processes and proactive security.

### Scale

HP's portfolio of hardware, software, and services offers flexibility and scalability to meet the demands of businesses of all sizes anywhere in the world.

### Business intelligence

Information gathered through data analytics, strategic business reviews with HP experts, and PC and print analytics provide you with confidence that you're making the right decisions.

Learn more at
hp.com/go/MPS

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1 Includes device, data, and document security capabilities by leading managed print service providers. Based on HP review of 2015-2016 publicly available information on security services, security and management software and device embedded security features of their competitive in-class printers. For more information visit: www.hp.com/go/MPSsecurityclaims or www.hp.com/go/mps

2 HP JetAdvantage Connect works with leading mobile devices. A one-time plug-in must be installed for devices running Android™ operating system. For details and a list of supported operating systems, see hp.com/go/JetAdvantageConnect.

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