

Enabling IT Innovation in the Public Sector

IT Investment Solutions for state and local governments



HP Financial Services can help customers find new ways to plan for, acquire, consume and adapt the technology needed for workplace transformation.

Each year, state and local leaders balance a desire to accomplish new objectives with dealing with several current challenges. Nearly every elected leader in state and local government faces pressures to modernize and advance public services while dealing with little to no growth in revenues. More than ever, technology drives new business and services goals, and citizens and employees expect similar capabilities and services in their public and private sector interactions.

IT Investment solutions from HP Financial Services provide you the capacity and flexibility to acquire advanced technology now, while offering convenient access to a regular refresh and upgrade program. You can align your expenses with your use of IT and avoid large, up-front cash expenditures. No need to delay your plans. You can provide a foundation for success for your department and government agency, while accomplishing more of your IT and financial goals.

Easier to acquire

- Update your technology without sacrificing your other IT goals
- Conserve budget and save 10% – 15% over 3 or 4 years compared to a purchase
- Simplify with low predictable payment options that include hardware, software and services
- An optional tax-exempt installment sale—offers a cost-effective path to long-term ownership

Contact your local HP Financial Services Representative to learn more or visit us online at hp.com/go/hpfinancialservices

Easier to transition from old to new

- Defer payments up to 90 days or
- Sell us your existing IT, extract value and let us recycle it responsibly
- Avoid tying up cash needlessly so that you can be better prepared for changes

Easier to manage and refresh

- We will help you manage the lifecycle of your IT investments. You and your staff can focus on higher priorities
- We will start planning your next upgrade or extension 120 days before the end of term
- We can take care of packing, shipping and secure disk wiping services
- You choose your term and when to extend it

A proactive technology refresh program will enable you to expand and upgrade sooner and more effectively with greater efficiency. HP Financial Services makes it easy and economical for you to deploy advanced, world-class technology your business and IT needs. Call your HP Financial Services sales representative, or find us on the web.

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