

Brief

HP MPS—More than just print



Deliver measurable business results with HP Managed Print Services
Get innovative end-to-end solutions, scalability, and insightful business intelligence that only HP can provide.



#1 HP's customer satisfaction rating as the most recommended MPS provider¹

HP MPS is the most preferred MPS provider. Here's why.

Partnering with HP for Managed Print Services (MPS) helps you do more than just print—HP MPS can help reduce the time and resources spent dealing with print issues, so you can save time and money, and focus on other business needs. How? Our comprehensive portfolio, scalable solutions, and data analytics help predict cost, increase uptime, and improve security. Plus, HP can offer you scalability and flexibility to make changes as your business needs evolve.

Innovative print solutions

HP offers a comprehensive range of technology innovations that provide clear advantages to the organizations with which we partner.

Enhance productivity

HP's JetAdvantage solutions lessen IT workloads, helps reduce costs, and increase productivity by streamlining paper-based processes and enabling users to print securely wherever business demands.

Defend your network

HP Secure Managed Print Services provides the most comprehensive device, data, and document security to protect your business, revenue, and reputation.² HP experts can help you assess risks, develop a custom print security policy, and deploy print security devices, software, and services.

Strengthen compliance

Help your business comply with industry legal and regulatory requirements through security controls and procedures, regular scans for vulnerabilities, encryption of sensitive information, and reporting of compliance data.

Improve printing performance

HP PageWide technology enables faster, more efficient, and less expensive printing with up to 20% lower TCO,³ less energy consumption,⁴ and fewer replaceable parts.

Experience breakthrough A3 performance and cost

Capitalize on the quality, reliability, security, and solution support of HP's next generation A3 MFP and Printer portfolio. The affordable color and maximum uptime of these new products, coupled with the world's most secure printing,⁵ creates a better overall printing experience that will help reduce cost and increase uptime.

Scalability to meet your needs

HP's hardware, software, and services offer scalability to meet the demands of businesses of all sizes, from virtually all parts of the world.

Flexible portfolio

Take advantage of a customizable portfolio that includes response time and service options, multi-vendor support, and financing capabilities.



HP PageWide Pro MFP 772zt



HP PageWide Pro MFP 772dn



HP Secure Managed Print Services provides the most comprehensive device, data and document security.²

Get consistent global service

Receive a single point-of-accountability and specialized expertise in 170 countries—without having to deal with additional service level agreements or subcontracts with other vendors.

Benefit from partner MPS continuum

A portfolio of offers and tools for channel partners ensures organizations of all sizes around the globe can access the benefits of HP MPS.

Insightful business intelligence

Make smarter decisions and increase uptime with insights based on data analytics and interactive business reviews with HP experts. Plus, you can do it all for both your print and PC fleets from one set of MPS tools and support staff.

Identify trends, usage, and costs

Gain valuable knowledge through business intelligence that will help you make informed decisions about your print ecosystem and budget with detailed device- and fleet-level data.

Leverage HP's expertise

Strategic business reviews with HP experts help you reduce support costs and make your fleet work better for you so you can focus on other areas of your core business.

Partner with the best

Solutions

HP's comprehensive range of technology innovations provide secure, end-to-end solutions to the organizations we partner with, including streamlined processes, proactive security, and low-risk transition and transformation.

Scale

HP's portfolio of hardware, software, and services offers flexibility and scalability to meet the demands of businesses of all sizes anywhere in the world.

Business intelligence

Information gathered through data analytics, strategic business reviews with HP experts, and PC and print analytics provide you with confidence that you're making the right decisions.

Learn more at hp.com/go/MPS

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¹ ORC International, 15 April 2015. Conducted 980 interviews in AMS, EMEA, APJ across 10 dimensions of satisfaction.

² Includes device, data and document security capabilities by leading managed print service providers. Based on HP review of 2015-2016 publicly available information on security services, security and management software and device embedded security features of their competitive in-class printers. For more information visit: www.hp.com/go/MPSsecurityclaims or www.hp.com/go/mps.

³ Total cost of ownership comparison for Enterprise devices based on 150,000 pages, manufacturers' published specifications for page yields and energy use, manufacturers' suggested retail prices for hardware and supplies, cost per page based on ISO yield with continuous printing in default mode with highest-available-capacity cartridges, long-life consumables of all color business A4 MFPs \$1,000 - \$3,000 USD (compared to the 586 MFP series) and all color business A4 printers \$500 - \$1,249 USD (compared to the 556 printer series) as of November 2015, excluding products with 1% or lower market share using market share as reported by IDC as of Q3 2015. Learn more at hp.com/go/pagewideclaims and hp.com/go/learnaboutsups.

Total cost of ownership comparison for Pro devices based on 90,000 pages, manufacturers' published specifications for page yields and energy use, manufacturers' suggested retail prices for hardware and supplies, cost per page based on ISO yield with continuous printing in default mode with highest-available-capacity cartridges, long-life consumables of all color business printers \$300 - \$800 USD and MFPs \$400 - \$1,000 USD (compared to the Pro 400/500 printers and MFPs) as of November 2015, excluding products with 1% or lower market share using market share as reported by IDC as of Q3 2015. Learn more at hp.com/go/pagewideclaims and hp.com/go/learnaboutsups.

⁴ Energy claim for Enterprise devices based on TEC data reported on energystar.gov. Data normalized to determine energy efficiency of majority of in-class color laser MFPs \$1,000 - \$3,000 USD and color laser printers \$500 - \$1,249 USD as of November 2015; market share as reported by IDC as of Q3 2015. Actual results may vary. Learn more at hp.com/go/pagewideclaims.

Energy claim based on TEC data reported on energystar.gov. Data normalized to determine energy efficiency of majority of in-class business printers \$300 - \$600 USD, \$300 - \$800 USD, MFPs \$400 - \$800 USD, and MFPs \$400 - \$1,000 USD as of November 2015; market share as reported by IDC as of Q3 2015. Actual results may vary. Learn more at hp.com/go/pagewideclaims.

⁵ "Most secure printing claim" applies to HP Enterprise-class devices introduced in 2015 and is based on HP review of 2016 published embedded security features of competitive in-class printers. Only HP offers a combination of security features for integrity checking down to the BIOS with self-healing capabilities. A FutureSmart service pack update may be required to activate security features. For a list of compatible products, visit: <http://h20195.www2.hp.com/V2/GetDocument.aspx?docname=4AA6-1178ENW>. For more information, visit: <http://www.hp.com/go/printersecurityclaims>

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