

Accelerate your customers' move to HP A3 Printing

HP Financial Services Solutions



HP Financial Services can help customers find new ways to plan for, acquire, consume and adapt the technology needed for workplace transformation.

Financial solutions to fuel the move to HP A3 print

We recognize that you have a preferred way of doing business with your customers, which is why we offer flexible financing programs so you can design a solution that meets your business objectives best. Choose from the following options:

Short term demo

- Display the latest HP A3 models available on your show floor without any long-term capital investment
- Use it for 12-24 months and simply return the equipment to us at the end of the term

Customer financing

- We take care of the equipment financing with your customer, so you can free up time to focus on your next deal
- You can trust that your customers will get the flexible financing they need, and the security they require throughout the entire lifecycle

Dealer financing

- You deliver a managed service agreement to your customer, while financing the equipment through us
- Manage and maintain your customer relationships from end-to-end and we'll stay behind the scenes

The value of working with HP Financial Services

With a global presence in over 50 countries and a commitment to helping you drive your business forward, HP Financial Services is the right choice for delivering value to your customers.

- **Secure**—Our technology asset management services ease concerns around data security compliance and product recycling so you can meet customers' demands for greater protection
- **Easy**—We provide competitive financing, enhanced margin opportunities, and incentives to adopt HP technology
- **Fast**—We automate and speed up your sales process with HPFS Partner Connection, accessible through the HP Partner First Portal, so you can close your deals faster

Learn more at
hp.com/go/hpfinancialservices



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