

# Accelerate your customers' move to HP A3 Printing

HP Financial Services Solutions



**HP Financial Services** can help customers find new ways to plan for, acquire, consume and adapt the technology needed for workplace transformation.

## Financial solutions to fuel the move to HP A3 print

We recognize that you have a preferred way of doing business with your customers, which is why we offer flexible financing programs so you can design a solution that meets your business objectives best. Choose from the following options:

### Short term demo

- Display the latest HP A3 models available on your show floor without any long-term capital investment
- Use it for 12-24 months and simply return the equipment to us at the end of the term

### Customer financing

- We take care of the equipment financing with your customer, so you can free up time to focus on your next deal
- You can trust that your customers will get the flexible financing they need, and the security they require throughout the entire lifecycle

### Dealer financing

- You deliver a managed service agreement to your customer, while financing the equipment through us
- Manage and maintain your customer relationships from end-to-end and we'll stay behind the scenes

## The value of working with HP Financial Services

With a global presence in over 50 countries and a commitment to helping you drive your business forward, HP Financial Services is the right choice for delivering value to your customers.

- **Secure**—Our technology asset management services ease concerns around data security compliance and product recycling so you can meet customers' demands for greater protection
- **Easy**—We provide competitive financing, enhanced margin opportunities, and incentives to adopt HP technology
- **Fast**—We automate and speed up your sales process with HPFS Partner Connection, accessible through the HP Partner First Portal, so you can close your deals faster

**Learn more at**  
[hp.com/go/hpfinancialservices](http://hp.com/go/hpfinancialservices)



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