

# Accelerate your move to the HP Jet Fusion 3D Printing Solution

HP Financial Services Solutions



**HP Financial Services** can help customers find new ways to plan for, acquire, consume and adapt the technology needed for workplace transformation.

Many businesses are looking to leverage the latest technology to accelerate their growth, profitability and competitiveness.

Reinvent how you prototype and produce functional parts with HP Multi Jet Fusion technology that enables production up to 10 times faster,<sup>1</sup> at the lowest cost,<sup>2</sup> and with no trade-offs in the process. Partner with HP Financial Services to help accelerate your time to value, by providing you the flexibility to meet both your technology and financial plans, and allowing you to allocate your cash budget for other priorities.

## **Investment Solutions to fuel your move to the HP Jet Fusion 3D Printing Solution**

Whether you are looking to ease into your transition, or prefer to have more flexibility to refresh to the latest technology, we can help you design the right financial solution that meets your business objectives best.

Let us help you make your move to the HP Jet Fusion 3D Printing Solution:

- Make monthly payments on your new hardware over the chosen term, typically 3 to 5 years, with the flexibility to ease into your deployment through a payment deferral or step structure
- Bundle hardware and services into a simple and straightforward agreement that gives you more flexibility to refresh sooner
- Accelerate your migration by converting your existing owned technology to a monthly payment so you can free up cash to fund your investment in new HP 3D Printing
- We can even design an asset recovery solution to help you securely navigate through the removal and recycling of your HP 3D printing equipment when you are done with it

You have the option to add-on or expand as your business grows, and at the end of your chosen term, we make it simple for you to refresh and renew to the latest generation, so you can cost effectively keep your business in a position to grow and improve with the most advanced HP technology.

## The value of working with HP Financial Services

### An investment strategy that supports your business goals

To solve for today's issues and meet tomorrow's business needs, you require flexibility to adapt to change as it happens. We can help with flexible investment solutions that support business transformation. With global expertise and a demonstrated ability to align finance and technology goals, our solutions deliver:

- **Scalability** to grow your IT strategy in line with business needs and the flexibility to get the technology you require on your terms
- **Agility** and **speed** to change as your requirements evolve along with the control to upgrade technology when you need it most
- **Global consistency** and support throughout the full technology lifecycle

### Our commitment to you

You are at the heart of everything we do which is why more than 75% of our business is with repeat customers. We work with you and provide a clear standard for what you can expect from us, giving transparency into the process and solutions we deliver. Our service commitment to you means a customized strategy for your business, with the expertise, experience and knowledge to develop, drive and fine-tune your plans as your company evolves.

### Learn more at

[hp.com/go/hpfinancialservices](http://hp.com/go/hpfinancialservices)

[hp.com/go/3DPrint](http://hp.com/go/3DPrint)

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<sup>1</sup> Fast Cooling enabled by HP Jet Fusion 3D Processing Station with Fast Cooling, available in July 2017. HP Post Processing Station with Fast Cooling accelerates parts cooling time versus recommended manufacturer time by SLS printer solutions from \$100,000 USD to \$300,000 USD, as tested in April 2016. FDM not applicable. Continuous printing requires an additional HP Jet Fusion 3D Build Unit (standard printer configuration includes one HP Jet Fusion 3D Build Unit). Based on internal testing and simulation, HP Jet Fusion 3D average printing time is up to 10x faster than average printing time of comparable FDM & SLS printer solutions from \$100,000 USD to \$300,000 USD on market as of April 2016. Testing variables: Part Quantity-1 full build chamber of parts from HP Jet Fusion 3D at 20% of packing density versus same number of parts on above mentioned competitive devices; Part Size 30 g; Layer thickness: 0.1 mm/0.004 inches.

<sup>2</sup> Based on internal testing and public data, HP Jet Fusion 3D average printing cost-per-part is half the average cost of comparable FDM & SLS printer solutions from \$100,000 USD to \$300,000 USD on market as of April 2016. Cost analysis based on: standard solution configuration price, supplies price, and maintenance costs recommended by manufacturer. Cost criteria: printing 1 build chamber per day/ 5 days per week over 1 year of 30-gram parts at 10% packing density using HP 3D High Reusability PA 12 material, and the powder reusability ratio recommended by manufacturer.

