

New printer fleet frees staff to concentrate on improved patient care



New HP fleet combines ease of use with lower cost per page

Industry
Healthcare

Objective
Increase efficiency and reduce print cost

Approach
Stichting Philadelphia Zorg issued a tender for a central management contract and the installation of some 700 devices

- IT matters**
- Scanning supports digitalisation of healthcare records
 - User friendly operation reduces training burden and assists inexperienced care workers
 - Faster print output improves efficiency

- Business matters**
- Lower cost-per-page and reduced power consumption
 - Management burden outsourced to partner
 - Dealing with fewer suppliers reduces administrative burden
 - Improved staff productivity and more time for care



“User friendliness was really key because our employees work in the healthcare sector; they’re not people who work in an office and are used to operating these sort of machines.”

– Lauraine van Agtmael, operational manager, Stichting Philadelphia Zorg

Aim to be cheaper and greener

Dutch healthcare provider Stichting Philadelphia Zorg employs 6,300 care workers who look after 7,500 mentally impaired people. Its multivendor network of 700 printers was scattered over 500 countrywide locations which made it expensive and difficult to manage. Stichting Philadelphia Zorg wanted one centralised printer fleet that would be more manageable, cheaper, greener and user friendly.

Challenge

Need for better control
Many different printer models were scattered across hundreds of units so management and problem resolution were both time consuming and costly. The organisation also had to deal with too many different suppliers. Improved scanning was also necessary to support its move towards digital records.

Solution

HP PageWide technology
Following a tender, Stichting Philadelphia Zorg worked with partner OSN to replace most of its printers with 700 devices from the HP OfficeJet Pro X Series featuring HP PageWide technology.

Benefits

Reduced cost and ease of use
Stichting Philadelphia Zorg has been impressed with the ease-of-use, scan functionality and low cost-per-page delivered by HP PageWide technology. Also, placing the fleet under the management of OSN means that care workers no longer have to worry about ordering toner and fewer print support calls are received by the helpdesk.

“Our units are especially happy with the scan functionality of the new printers. It’s fast and can do multiple pages, which is very handy when it comes to digitalising all of our documents.”

– Yvonne van Harrewijn, project leader, Stichting Philadelphia Zorg

Learn more at
hp.com/go/businessprinters



Sign up for updates
hp.com/go/getupdated

© Copyright 2017 HP Development Company, L.P. The information contained herein is subject to change without notice. The only warranties for HP products and services are set forth in the express warranty statements accompanying such products and services. Nothing herein should be construed as constituting an additional warranty. HP shall not be liable for technical or editorial errors or omissions contained herein.

4AA7-0241EEE, July 2017

Share with colleagues