



U.S. HP Qualified Supplies Partner Program

End-User Customer Benefits

An HP Qualified Supplies Partner is an approved HP Partner that helps create a consistent, high-quality purchase experience for HP customers.



Warranty

Buying through a Qualified Partner, your Original HP Supplies are under warranty

Cost savings

Receive consults about cost saving opportunities from your HP trained Qualified Partner and HP Partner Business Manager

Extended support

Access to the extended HP team, including hardware, services and solutions resources

HP PurchasEdge

Opportunity to participate in the HP PurchasEdge Program

Quality

Purchasing Genuine HP OEM Supplies from a Qualified Partner helps ensure you get what you pay for—an exceptional print experience

Exclusive Offers

As a customer, you may qualify for exclusive HP offers reserved for Qualified Partners

Know the risks of buying from a non-qualified reseller

- Product may be counterfeit
- Reseller may ship cheap substitutes which may damage your printer¹
- Product may have been opened or used
- Product may be shipped into the U.S. from another country, and may not work in your HP device
- Product may not have a warranty

1. 2019 NA Market Strategies International study commissioned by HP. Results based on 222 surveys from HP ServiceOne Partners who have at least 6 months of experience servicing HP monochrome and Color LaserJet printers with HP and non-HP toner cartridges installed and have done so within the previous 12 months of the study. See marketstrategies.com/hp/NA-Technician2019.pdf