



Dedicated scanners for the finance sector



Financial professionals are constantly handling a variety of sensitive documents in large volumes, and with the constant influx of new regulations, the need for quality record-keeping is now greater than ever. Whether you're handling invoices, tax documents, loan applications, or anything in-between, having an HP dedicated scanner promotes efficiency, saves time, reduces storage costs, and simplifies record-keeping so that you can deliver the best possible service without interruption.

Identifying potential customers and starting the conversation



Anna
Office manager

What does she scan?

Mostly A4 documents, checks, reports, documents with handwritten notes, and bank statements

How often?

4–6 times a week, about 4–5 pages at a time

What features matter to her?

Scan quality, two-sided scanning, light weight, range of supported formats, OCR, cancel button on the front, auto-orient/rotate, and the ability to merge pages in duplex scanning

Why does she want a dedicated scanner?

"I accumulate so many things that I need to scan. Since I am trying to get rid of paper, a scanner helps me keep things organised."

HP recommended scanner:
HP ScanJet Pro 2000 s1



Megan
Accounts payable specialist

What does she scan?

Invoices and other documents ranging from small postcards to legal documents

How often?

Several times throughout the day, about 10–15 pages at a time

What features matter to her?

Two-sided scanning, mobility, durability, ability to scan to multiple destinations at once, scan to email, auto-orient/rotate, automatic straightening, and auto-deletion of blank pages

Why does she want a dedicated scanner?

"Having a scanner at my desk is vital. Before I got my scanner, I had to email myself the documents, save, and upload. It was a hassle."

HP recommended scanner:
HP ScanJet Pro 3000 s3



Katie
Financial advisor

What does she scan?

Letter- and legal-size documents, receipts, copies of investment statements, insurance policies, meeting notes, investment analyses, and any report with hand-written notes

How often?

Seven times per day, 5–20 pages at a time

What features matter to her?

Single-click functionality, ease of use, folding paper tray for lower footprint, colour scanning, range of supported file formats, range of paper sizes supported, speed, high ADF capacity, scan speed, and the ability to scan to multiple destinations at once

Why does she want a dedicated scanner?

"Having a scanner makes it easier to find things in the electronic document system."

HP recommended scanner:
HP ScanJet Enterprise Flow 7000 s3



Purchasers spotlight

Who they are: IT directors, executive assistants, business owners

What influences their purchase decision: Employee needs, blogs, online reviews, video demos, manufacturer websites

What features matter to them: Colour scanning, duty cycle, speed, range of supported document sizes, TWAIN, ease of use, security, ADF capacity, small footprint

Qualifying questions

What will you be scanning? How often? How many pages?

How fast would you like the scanner to scan pages?

Where will this scanner be located? On a desktop? Or in a central area?

What will you do with the scans? Where will they go?

Help me choose the right scanner

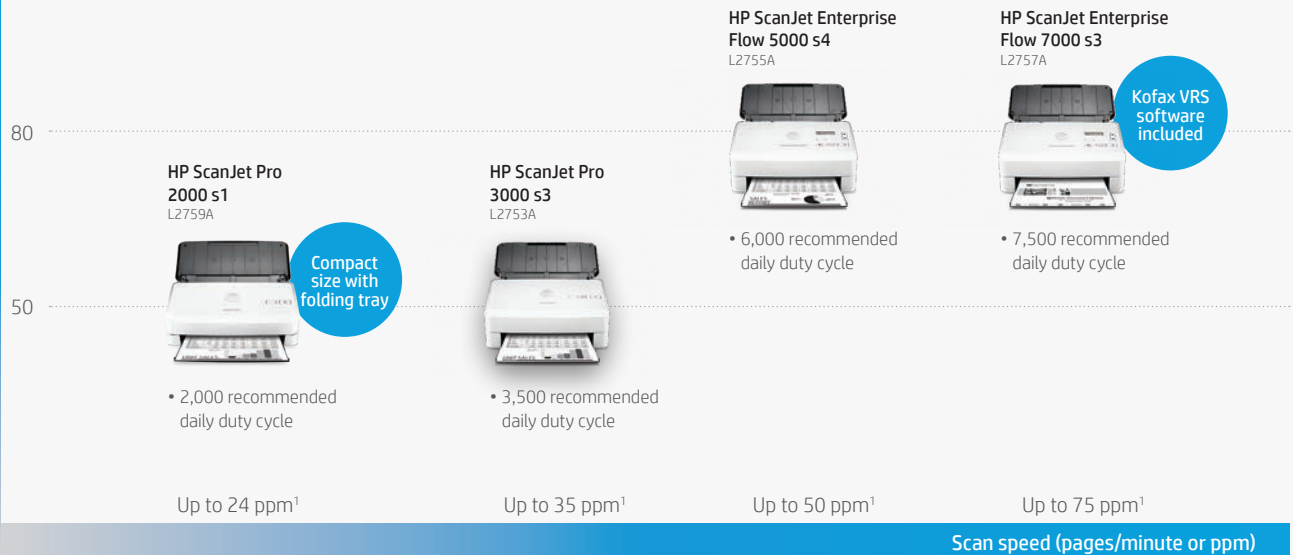
All scanners can scan both sides of the page in colour at the same time.

All scanners include I.R.I.S. ReadIris Pro—the OCR (optical character recognition) software that turns scans into editable text.

Sheet-feed scanners

Ideal for letter-size paper and mixed flat media of various sizes, including brochures, receipts, business cards, and laminated ID cards

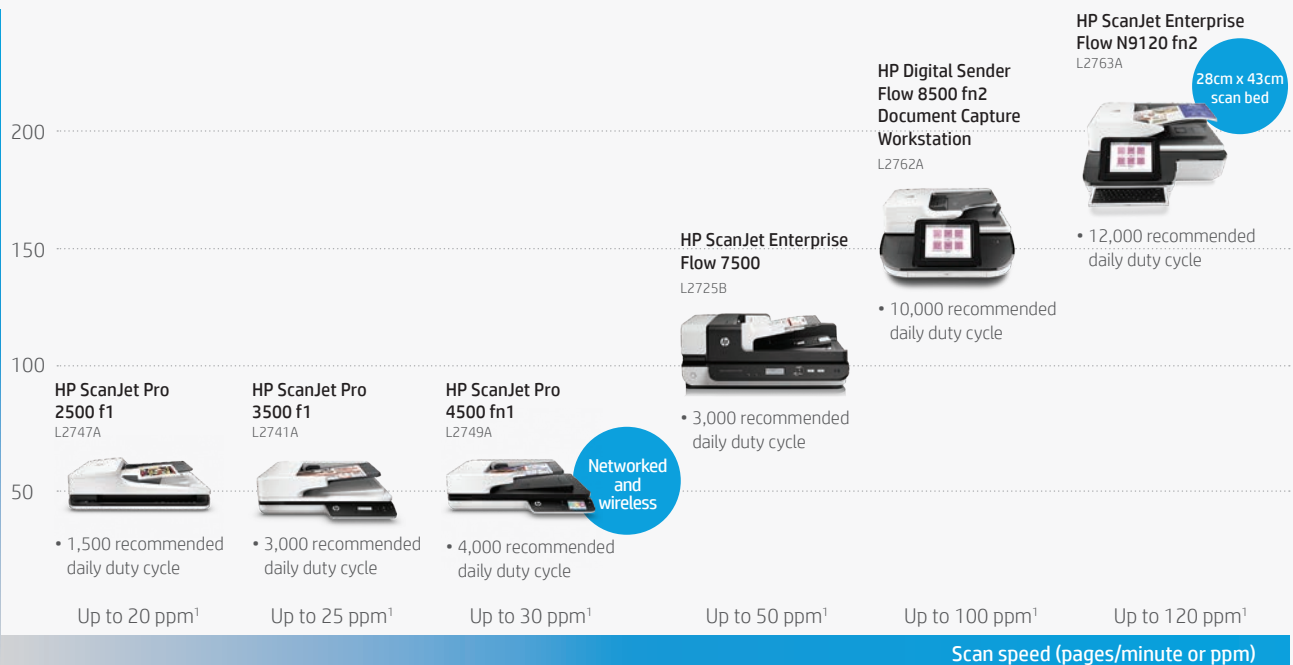
Auto Document Feeder (ADF) capacity



Flatbed scanners

Ideal for sheets of paper, ID cards, and items like books and magazines

Auto Document Feeder (ADF) capacity



To learn more about the full scanner portfolio specifications, [click here](#).²

1. Scan speed measured at 300 dpi (black-and-white, greyscale, and colour). Actual processing speeds may vary depending on scan resolution, network conditions, computer performance, and application software. 2. See <http://h20195.www2.hp.com/v2/GetDocument.aspx?docname=4AA5-5899EEE>.

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