



Pošta Slovenije transforms business with print fleet upgrade

HP PageWide technology delivers efficient, cost-effective print management for employees and customers



POŠTA SLOVENIJE

Pošta Slovenije is a government-owned postal service which required a printing solution of the highest standard to enhance print management and offer printing services to customers in its post offices. To transform its workplace, service and delivery, Pošta Slovenije selected Slovenian HP partner Selectium Adriatics. Deployment and installation was put in place by partner LANCom – a wireless ePaper service specialist.

6k
employees

2.6m
postal deliveries daily

2,6k
vehicles

130
post offices

292k
terabytes of data annually

38m
kilometres annually

Oversized, outdated fleet

High total cost of ownership



Difficult management and costly maintenance



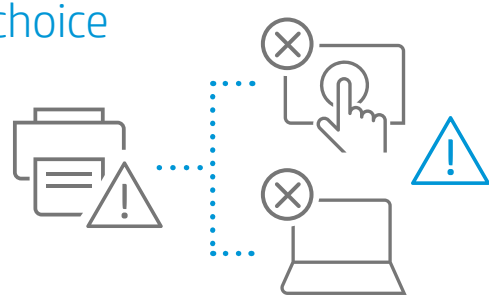
Its multi-vendor printer fleet was expensive and lacked streamlining needed to lower cost of usage

500
internal users

Mono print service

Limited customer choice

Customers could not print documents from their mobile or computer devices



Device utilisation and a much wider range of services was unavailable to customers

Modern multifunction devices were required to optimise the fleet for greater efficiency



“We saw a market opportunity with HP to offer better services which would increase the number of people visiting our post offices and encourage them to buy other services. We also wanted to optimise the fleet for use by our own internal staff.”

– Igor Unger, head of IT business model development, Pošta Slovenije

New technology and Managed Print Services

new fleet of 130 devices includes

x126
HP PageWide Pro
477dw Multifunction Printers

HP LaserJet
Managed MFP M725zm Printers

Monitoring of
printing performance

HP Color LaserJet
Managed M775fm Printer

HP ePRINTit®
Wireless mobile printing

Automatic toner
replenishment

25%
Reduction in
print costs

30%
Higher quality fleet 30%
fewer older devices needed

70
Pages per
minute

Improved
document security
Unique identification number
protects user documents

Simpler
administration
Straightforward billing
and budgeting system

More
printing options
Printing, copying,
scanning and faxing

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“It has been a very successful project with HP and we see the volumes of print from our customers continuing increasing in the future. Also, we foresee that these new services will bring more visitors to the post offices so we can offer them other services and grow the business.”

Igor Unger, head of IT business model development, Pošta Slovenije