

# Palo Alto Unified School District



HP Managed Print Services enables flexible print policy and cost/benefit analysis

## Business Need

- Optimize deployment; simplify supplies management of print and imaging infrastructure

## HP Solution

- Engage HP Managed Print Services (MPS)
- Consolidated number of devices by up to 50% at district office

## Client Outcome

- Gained clarity into device usage and costs, as basis for deployment decisions
- Reduced costly ad hoc supplies purchases and excess inventory through automatic replenishment
- Established process for site-specific cost/benefit analysis to enact flexible print policy
- Robust cost accounting and reporting
- Detailed data of devices and supplies used at each site
- Eliminate unexpected repair and maintenance costs
- Improve service to students and staff



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“With HP Managed Print Services, we have the right printers in the right places, robust cost accounting and reporting, and streamlined supplies management.”

—Yancy Hawkins, Fiscal Services Manager  
Palo Alto Unified School District

