

Kelly-Moore Paints

HP MPS provides visibility into the print environment, facilitates quality service delivery, and expense reduction

Business Need

- Identify the cost of printing on a company-wide basis
- Provide uniform, improved printer service
- Help reduce print costs

HP Solution

- Kelly-Moore chose HP Managed Print Services to provide Premium Support including HP Original Supplies, routine maintenance and repair services for 362 devices in 129 locations

Client Outcome

- A data collection solution provides data-rich reports in real time on printer usage and device status
- Reduction of 60% in printing-related service and supplies costs
- Device consolidation in back office helps reduce service costs and footprint
- Incorporating routine maintenance improves print reliability and quality
- Centralized supplies replacement processes help reduce costs and simplify ordering
- Access to print usage data enables fact-based decision-making
- Quicker resolution of printer problems and reduced downtime

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“Any time you look at printing you have to consider HP very seriously. HP is unquestionably a leader in the space and we trusted that HP’s printing expertise extended to Managed Print Services.”

—Vojta Borovian, IT Director
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