

# Milwaukee Electric Tool Corporation

HP MPS and HP printers deliver powerful solutions to heavy-duty users



## Business Need

- Enhance print infrastructure to improve efficiency, reduce print management burden on IT staff and help streamline costs

## HP Solution

- Deploy HP Managed Print Services to establish a rugged, reliable and manageable print environment
- Replace aging, underutilized copiers with printers that meet needs for speed, volume and features
- Identify and place printers appropriate for varied print demands

## Client Outcome

- Create highly-reliable and easy to manage print environment
- Integrate remote monitoring to improve productivity and help reduce costs
- Implement scan-to-email capabilities to enable fast, easy electronic document workflow
- Leverage HP MPS to free IT staff to focus on strategic projects
- Support business efficiency with detailed usage reporting



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“Choosing HP Managed Print Services was logical for us. We didn’t need a big ROI analysis: it’s simply less expensive to get our support and supplies with HP—they do all the work.”

—Jake Murnane, desktop analyst  
Information Services  
Milwaukee Electric Tool Corporation



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“The cost of managing supplies through HP MPS is very cost efficient.”

—Jake Murnane, desktop analyst  
Information Services  
Milwaukee Electric Tool Corporation



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“Dealing with supplies issues was taking me 30 to 60 minutes a day. HP MPS has saved me hours each week—just in my own facility.”

—Jake Murnane, desktop analyst  
Information Services  
Milwaukee Electric Tool Corporation



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“HP Officejet Pro X MFPs work beautifully. They offer terrific quality and phenomenal speed at a very attractive overall cost.”

—Jake Murnane, desktop analyst  
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“HP MPS provides us with high quality, timely and professional service. They understand our business and the urgency of keeping printers running. And HP is easy to work with.”

—Jake Murnane, desktop analyst  
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