# Davis & Gilbert LLP

## HP MPS solves immediate problems, offers long-term opportunities

### Business Need

- Improve print reliability and quality while helping to reduce costs

### HP Solution

- Davis & Gilbert implemented a Managed Print Services solution from HP
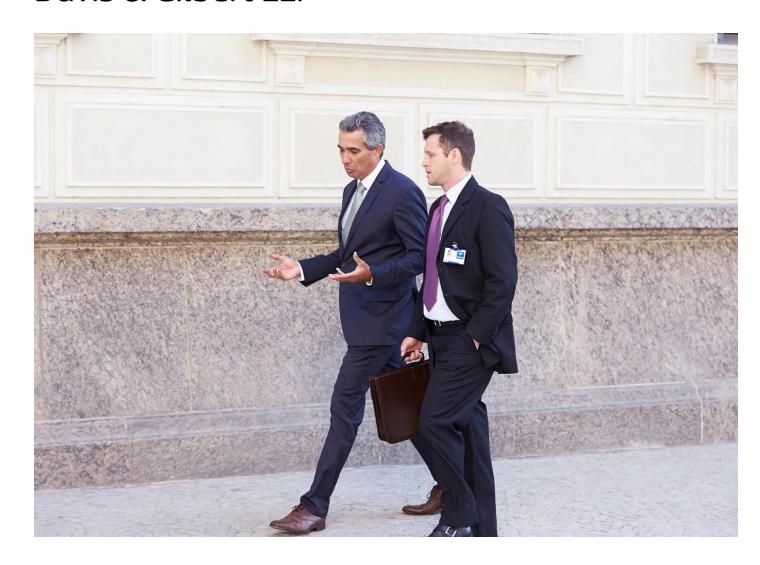- HP Web Jetadmin software enables remote management and updates for networked printers

### Client Outcome

- Data collection solution enables Davis & Gilbert's IT team to monitor print usage at the device level to identify over- and under-utilized devices
- Eliminating IT staff daily responsibility for printer management frees up time to improve help desk and desktop support, preparation for major IT upgrades and initiatives
- Improved quality of service, parts and use of Original HP Supplies have all contributed to increase printer uptime and reliability
- Getting full promised print capacity from Original HP Supplies cartridges help reduces frequency of replacement and overall cost
- Improved fleet utilization through right-sizing printers results in lower overall printing costs
- Fleet consolidation promises to reduce hardware maintenance costs and further reduce printing costs

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"When I speak with our staff and officers, I constantly hear about how good HP is when it comes to responding to our needs. The techs are very knowledgeable and effective. When they come to resolve a problem, it's fixed."

—Michael Salvato, Chief Information Officer
Davis & Gilbert