

Houston Healthcare



HOUSTON HEALTHCARE

HP MPS solution supports efficient healthcare delivery while reducing costs

Business Need

- Reduce printing costs, support quality healthcare delivery

HP Solution

- Houston Healthcare implemented an HP Managed Print Services solution
- Standardize on 15 MFPs and printers from previous 30
- Standardize on HP OEM supplies for reliable, high-quality print output

Client Outcome

- Consolidate printer fleet by 18%
- HP MPS response meeting 4-hour service agreement
- Reduce printing expenses by 48%
- Save IT staff time as much as one full-time equivalent by implementing HP MPS and reallocating IT staff time to high priority responsibilities
- Seamless integration of HP printers and MFPs to support MEDITECH Electronic Health Record solution workflow
- Transparent view of current printing environment and costs with quarterly data-rich HP MPS reports for continuous improvement





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“With HP MPS, I know exactly what I’m paying to print, and exactly how much we’re saving. After 15 years in the healthcare field, this is one of the few times when I can show hard dollar savings every day.”

—George Curtis, CIO
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“The HP MPS solution has reduced our print costs 48% and these savings go directly to our bottom-line.”

—George Curtis, CIO
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“In the technology field, you find that every salesman who walks through the door can promise great ROI, but few of them deliver those results. HP MPS has delivered.”

—George Curtis, CIO
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“Our staff is good, but the HP technicians are experts when it comes to HP printers. So our level of service has gone up, and our cost for service has gone down.”

—George Curtis, CIO
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“A while back someone tried to save some money with remanufactured cartridges, and it was a train wreck. Within days we were swamped with service calls and would never do that again.”

—George Curtis, CIO
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