

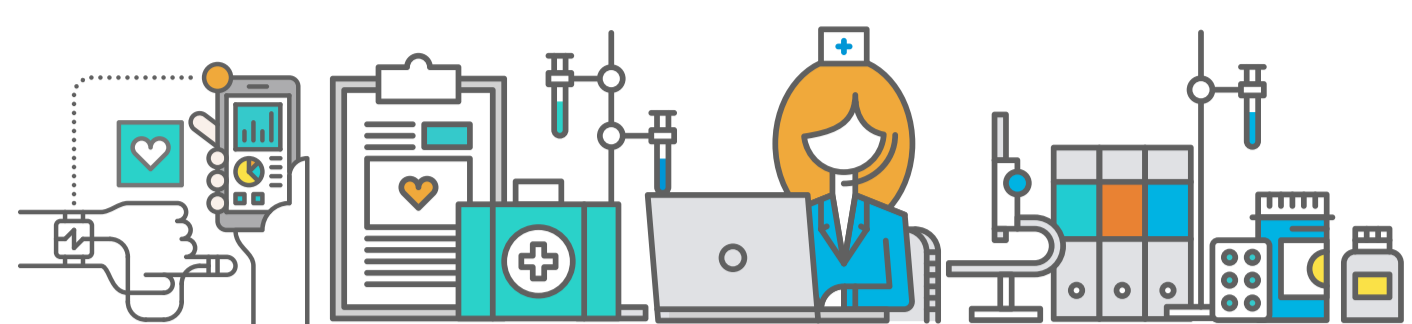


Transition & transformation

Workplace

East Limburg Hospital prescribes modernisation of its printing fleet

Extensive search ended in HP devices being chosen to replace their outdated printers



Following a review of its printing requirements, East Limburg Hospital, (ZOL) has modernised its printing fleet. Delivered with an HP Premier Partner, 400 HP LaserJet and PageWide multifunction printers were purchased, supported by an HP Managed Print Services contract. Productivity has significantly improved among medical and support staff, while print and energy costs have fallen.

811
beds

300
doctors

372m
€ in revenue

2.2k
professionals

03
campuses

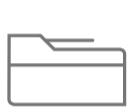
23
years

Inefficient print management

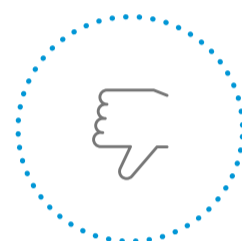
No single print provider



Ordering of consumables was not coordinated across departments



Unclear whether orders were processed on time



Insufficient scrutiny paid to whether correct amounts of consumables were purchased

Print tendering process

Options of discussions with HP Premier Partner



Print efficiency and consolidation a key priority



HP printers selected to reflect workflow requirements



Hardware chosen to support personal, workgroup, mono and multifunction colour printing

"Staff in the IT department frequently placed orders, which resulted in extra administrative work. So, you can imagine that we wanted to improve the ordering process going forward."

- Kurt Gielen, IT operations manager, East Limburg Hospital

Purchase of HP printers

Roadmap to deployment



Implementation

Entire upgrade fully implemented by mid-2018



Close cooperation

between HP and HP Premier Partner at every stage of process

HP Managed Print Services contract



Clear tracking

Clear tracking of toner levels



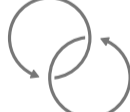
Paperless record

Creates a paperless collection and record of data



Instant alert

Low ink triggers instant alert to HP team



Smooth transfer

Ensures a smooth transfer of information



Efficient ordering

Efficient ordering of consumables and delivery



Collaboration

Coordinated collaboration between campuses and departments

400

Total number of new HP multifunction printers

30%

Long-term savings generated by HP Managed Print Services

#1

Customer satisfaction for HP Managed Print Services

55

Pages per minute with HP PageWide MFP printers

80k

Print output capacity of HP LaserJet Pro printers

4

Fixed invoices per year, providing clarity and reduced administration

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"Afterwards, you ask yourself why we didn't opt for it before. Automatic monitoring of toner levels, automatic and timely ordering of the supplies that are really needed and direct shipment to the right campus. There are multiple benefits."

- Kurt Gielen, IT operations manager, East Limburg Hospital



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