



East Limburg Hospital (ZOL) modernises workflow with print upgrade

HP LaserJet and PageWide printers support ZOL placing digitisation at the heart of patient care

Industry
Healthcare

Objective
Reduction of operation cost and workflow improvement

Approach
Worked together with HP Premier Partner to achieve transition from old printer fleet to new printers

IT matters
• Replacement of existing printers with 400 HP LaserJet and HP PageWide printers
• Implementation by HP Managed Print Services

Business matters
• Reduction of operating cost
• Improved workflow for doctors and support staff
• Reduction of energy cost



“Afterwards, you ask yourself why we didn’t opt for it before. Automatic monitoring of toner levels, automatic and timely ordering of the supplies that are really needed and direct shipment to the right campus. There are multiple benefits.”

–Kurt Gielen, IT operations manager, East Limburg Hospital (ZOL)

Hospital modernises printer fleet

East Limburg Hospital, with its main campus in Genk, has reduced its energy consumption and costs, and significantly improved the workflow for both medical and support staff thanks to a printer upgrade. The old printer fleet has been replaced, with the help of an HP Premier Partner, 400 HP LaserJet and HP PageWide printers, serviced by HP Managed Print Services.

Challenge

Hidden costs

ZOL was incurring unsustainable print costs due to frequently ordering new consumables and charges for repairs to its unreliable printing fleet. ZOL decided to replace its entire print fleet with the aim of finding an alternative that reduced its total cost of ownership and delivered enhanced print quality.

Solution

Managed and adaptable print

HP Managed Print Services (MPS) were chosen for the supervision and management of the new printer fleet, scheduled for completion by mid-2018. “Afterwards, you ask yourself why we didn’t opt for it earlier,” says Gielen about MPS. “Automatic monitoring of toner levels, automatic and timely ordering of the required consumables and direct shipment to the right campus. There are multiple benefits.”

Benefits

Simple operation. Simple management

Deploying a single print driver for all devices has reduced the number of help desk calls to the IT department. Consistent print costs are delivered with HP Managed Print Services; ZOL receives an invoice with a fixed price four times a year and a final, annual settlement.

“We’re done with that endless flow of invoices. We receive an invoice with a fixed price four times a year and there is a final, annual settlement. So we don’t disadvantage ourselves if we overestimate the indicative monthly volume.”

– Kurt Gielen, IT operations manager, East Limburg Hospital (ZOL)

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