

# HP and LRS team up and deliver

Print server management and security solutions that deliver the best of both worlds



## HP and LRS jointly provide...

- A centralised, scalable solution to simplify and standardise your printing infrastructure (e.g., eliminate individual Windows® print servers)
- Security solutions for authentication, pull printing, job accounting, and intelligent management
- Support for both HP and non-HP devices for seamless print and output management in any environment

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**22-year**  
alliance creating a  
single print solution  
platform

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## The challenge

Businesses are always looking to control costs and maximise employee productivity. However, few organisations recognise the time and money spent maintaining the countless Windows print servers that make up the typical workplace print infrastructure.

At the same time, businesses are searching for a cost-effective way to create a more secure and efficient imaging and printing environment.

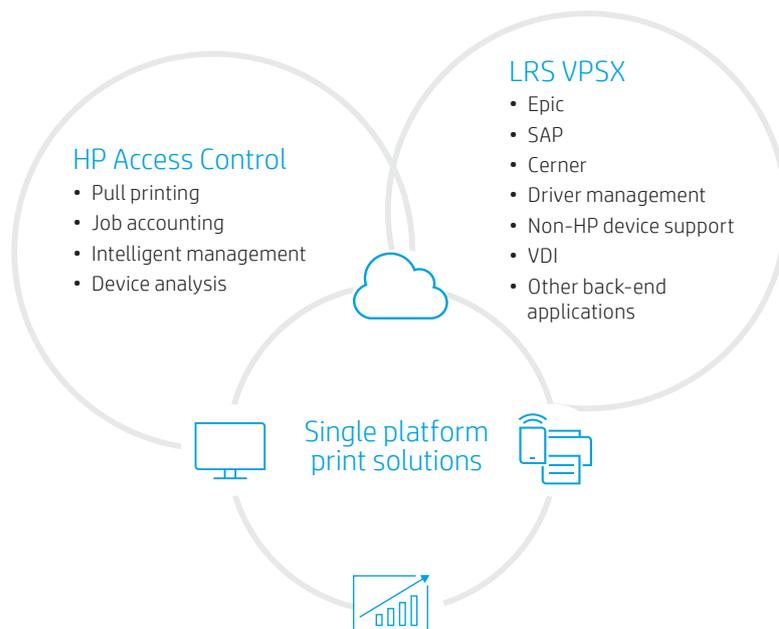
To solve these problems, businesses sometimes employ multiple solutions providers. But this often results in a set of printing systems and processes that do not communicate, as well as gaps in security that create new risks.

## The solution

HP and LRS work together to develop a deep understanding of your business and the role that documents play in your success. This knowledge helps our teams go beyond tactical “point solutions” and offer an output management road map tailored to your needs—one that helps you save money and leverage your document assets for maximum competitive advantage.

The 22-year HP and LRS global alliance goes beyond the output management solution. HP and LRS offer multiple, complementary software solutions—creating a single print solution platform. This level of joint development provides strong relationships and communication at all levels, as well as a management commitment to continuing the strategic alliance.

## HP and LRS solutions work together to help secure and manage output



### HP-LRS resources

- [HP and LRS Workplace Printing Software](#)
- [HP and LRS Output Server for Healthcare](#)
- [HP and LRS Enterprise Output Server Solution Brochure](#)

### A close collaboration

As an HP JetAdvantage Partner, LRS can provide a greater level of integration between its output management software and HP printers and non-HP printers alike. This allows for seamless output management in any environment.

LRS maintains its own independent design centre to provide the highest quality software. The software is also vetted and approved by HP using the HP ACT programme, which accredits partner design centres and certifies solutions. With these verifications, customers can have confidence in the quality of solutions, while partners can reduce development time and support costs.

HP and LRS join forces to deliver extensive presales and sales training programmes, with subject matter experts providing output practice and competency.

### A long-term view

HP and LRS are committed to supporting your business over the long run by jointly looking ahead to deliver more value. The companies have a long tradition of innovation and cooperation, which delivers a comprehensive, cross-functional platform.

The HP-LRS collaboration delivers solutions that are easy to implement and manage.

Learn more  
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