



Main-Kinzig-Kreis bolsters the security of its printers

Deployment follows introduction of EU General Data Protection Regulations (GDPR)

Industry
Government

Objective
Reduce printer costs and increase print security

Approach
Comprehensive HP solution with HP PageWide devices, security software and an HP MPS contract with druckerfachmann.de

IT matters
• HP JetAdvantage Security Manager enables Main-Kinzig-Kreis to manage and administer the IT security of its entire printer fleet easily and centrally

Business matters
• HP JetAdvantage Security Manager provides a high level of protection against external attack and device manipulation
• The print security solution fulfils internal and regulatory requirements
• HP Partner Managed Print Services contract with druckerfachmann.de guarantees high device availability
• HP PageWide devices ensure print permanence for documents such as certificates



“Fulfilling our legal and internal security requirements with regard to printing was very important to us.”

– Jens Nebenführ, head of IT, Main-Kinzig-Kreis

Ready for GDPR and other requirements
Main-Kinzig-Kreis has made its printer fleet more productive and secure with a comprehensive HP solution. All of the devices are fitted with Nuance SafeCom software for secure printing and HP JetAdvantage Security Manager to ensure that policies are adhered to. HP Partner druckerfachmann.de provided a smooth service.

Challenge

Printer fleet no longer meeting security and cost requirements
Main-Kinzig-Kreis’ print infrastructure needed modernising to deal with the evolving security landscape, to be cost-efficient, manageable and environmentally-friendly.

Solution

HP PageWide devices boost print options and speed
Multifunction and efficient print is supported by HP PageWide Managed Color Flow MFP E77660z and HP PageWide Managed Color E75160dn devices. These have delivered initial cost savings of 35%.

Benefits

Security comes first
HP JetAdvantage Security Manager detects malware and places printers in standby mode in the event of external infiltration. Nuance SafeCom pull printing prevents documents being compromised.

“The tender resulted in a clear decision in favour of HP hardware and software, as the company also offers HP JetAdvantage Security Manager, a solution that helps us ensure we are fully compliant with the regulatory requirements. No other provider on the market could offer us this complete package.”

– Jens Nebenführ, head of IT, Main-Kinzig-Kreis

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