



# HP JET FUSION 3D SOLUTION SERVICES HP Advanced Operation Training

June, 2018



# HP JET FUSION 3D SOLUTION SERVICES - Portfolio

## HP Advanced Operation Training



HP Installation and Introduction to Basic Operation Service



HP Ramp Up Service



Support Services



HP Long Term Consumables



HP Advanced Operation Training

Operator training to have more in-depth knowledge on part-quality and efficiency

Improve printing capabilities & efficiency



# HP JET FUSION 3D SOLUTION SERVICES - Portfolio

HP Advanced Operation Training



## Key Benefits

- Achieve high-quality parts by understanding the HP 3D Jet Fusion Solution
- Understand how to get the most out of your 3D printing solution
- At your facilities or HP Training Center

## Content

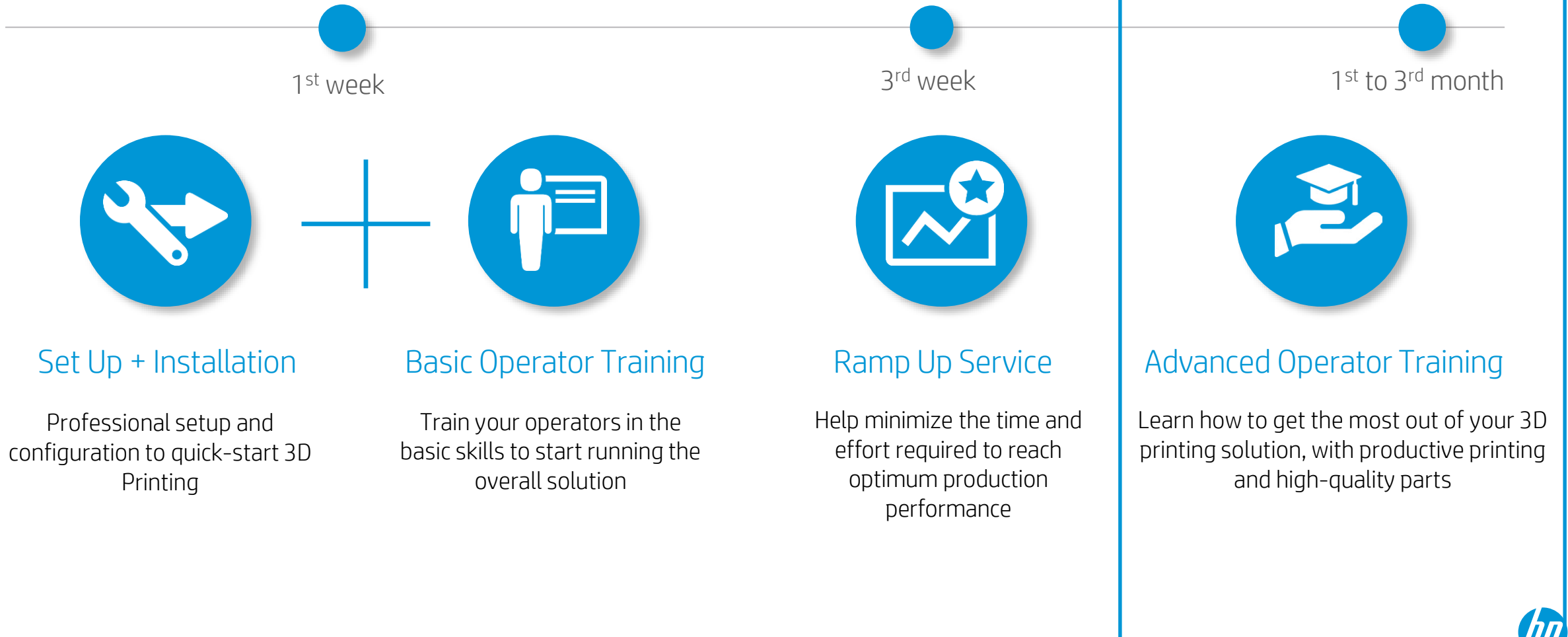
- 2 day course hands-on training to be able to optimize your design for 3D printing
- Achieve the best possible part quality
- Optimize printing while helping to reduce waste and increasing consumable life and materials reuse



# HP JET FUSION 3D SOLUTION SERVICES – Portfolio

## HP Advanced Operation Training

### Knowledge Pathway





# HP JET FUSION 3D SOLUTION SERVICES - Portfolio

HP Advanced Operation Training



## Sales Speech

- Give capabilities to your production team
- Advanced knowledge transfer
- State of the art best practices and access the knowledge base and know-how of HP
- Delivery options:
  - **HP Training Center** (One seat per SKU unit) - *Minimum 6 attendees per course.*
  - **Customer Site** – *Maximum 4 attendees per course.*

## Rules of Configuration

- Attachable to HP Jet Fusion 3D 4210/4200 Solution. Post-sales available too
- Highly recommended for the first HP 3D Printer





# HP JET FUSION 3D SOLUTION SERVICES - Portfolio



## HP Ramp Up Service vs AOT – Bird’s eye



### Ramp Up



### AOT at HP

### AOT Onsite

Delivered by	HP	HP	Channel Partner
At Customer’s Facilities	✓	At HP facilities	✓
Customized to Customer’s Initial Needs	✓	No	No
Designed to Cover Customer’s Present & Future Print Challenges	No	✓	✓
At Customer’s Facilities	✓	No	✓
Main Focus on Site & Hardware Set Up	✓	No	No
Main Focus on MJF Technology & Productivity	No	✓	✓
Advanced Knowledge on Job Preparation, Maintenance and Troubleshooting	No	✓	✓
Primary Audience	Production Manager	Operators	Operators
Schedule	3 weeks after installation	Up to 4 months after installation	Up to 4 months after installation





keep reinventing