

Brochure

Make the move to digital



HP Digital Transformation Methodology for Financial Services (FSI) organizations

HP is working with organizations like yours around the world to reassess the relevance of paper-based processes and documentation in daily operations.

Let us help you find your way to digital transformation

Modernization challenges

As FSI organizations are well aware, change is the one thing you can count on. Worries abound over disruptive technologies, such as blockchain, and regulations like PSD2, GDPR, MiFID II, and others. At the same time, FSI organizations' legacy systems and technologies, discreet repositories of data and information, and paper-intensive processes make it difficult to keep up with emerging regulations and meet increasing customer expectations.

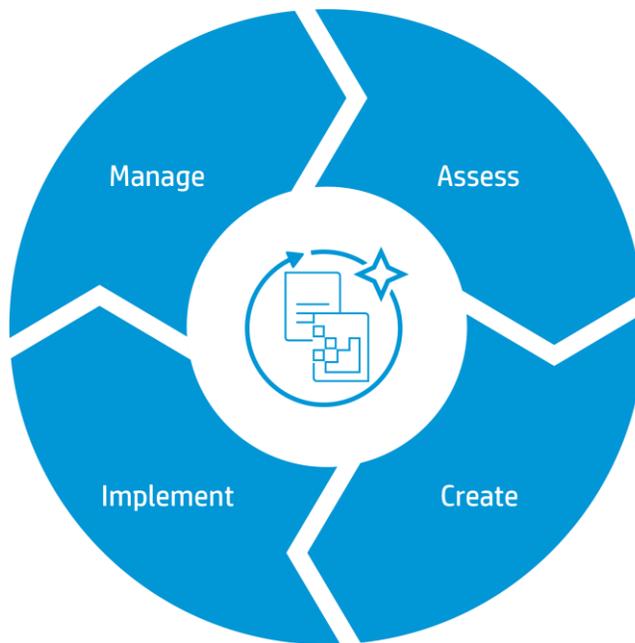
FSI organizations need a path from paper-based documentation and transactions to a future driven by new devices, new technologies, and an evolving workplace.

A clear way ahead

HP's Digital Transformation Methodology supports continual service improvement. Our systems and industry experts have the tools and experience to help you achieve a more productive, secure, and profitable future, bringing a number of benefits:

- **Innovation:** See what is needed to conduct a successful digital transformation roadmap.
- **Compliance:** HP has the framework to align with regulations and industry best practices.
- **Leadership:** HP is a trusted, leading industry provider of hardware (imaging and personal systems), software, and services.
- **Flexibility:** HP offers a layered approach to help customers choose the relevant digital transformation roadmap and functionalities that's right for their business.

HP Digital Transformation Methodology



Document functions

Printed documents can perform a variety of functions in an organization. Some documents, for example, are printed for convenience—it may be easier to read or annotate them printed rather than onscreen. Others support critical business processes, such as contract pages that must be signed.

Identifying the different roles printed documents play in your organization is crucial to forming a digital transformation strategy.



We listen to your understanding of the impact of printing on your current operations and your objectives and goals. We can help assess any additional, hidden impact in print workflows, and then make recommendations to your specific requirements.

We gather directional insights about your KPIs, needs, and requirements, and share our deep industry knowledge. We can help identify inhibitors to your success and develop a baseline and plan to meet your objectives.



With a clear idea of your baseline, we target your heaviest print usage first. Our plan takes into account solutions and tools currently used which could be leveraged to greater advantage, and any additional tools potentially needed. We can then establish a custom roadmap which includes a segmentation based on document function, and develop proof-of-concept (POC) project(s) with lines of business (LOB) or departments who you think will best partner with you to demonstrate the impact workflow efficiency can have on organizational KPIs.



Working with the specific plan and requirements of your organization, we will define and implement a workflow improvement project that we collectively believe will provide the best overall solution.

Leveraging your existing hardware investments, we implement and manage the change needed to help update your fleet, optimize your company's operational efficiencies, and increase security – always a necessity in today's climate, and a core value of our offering. Under a managed services contract, you will see how multifunction devices can be an onramp for future digital workflow.

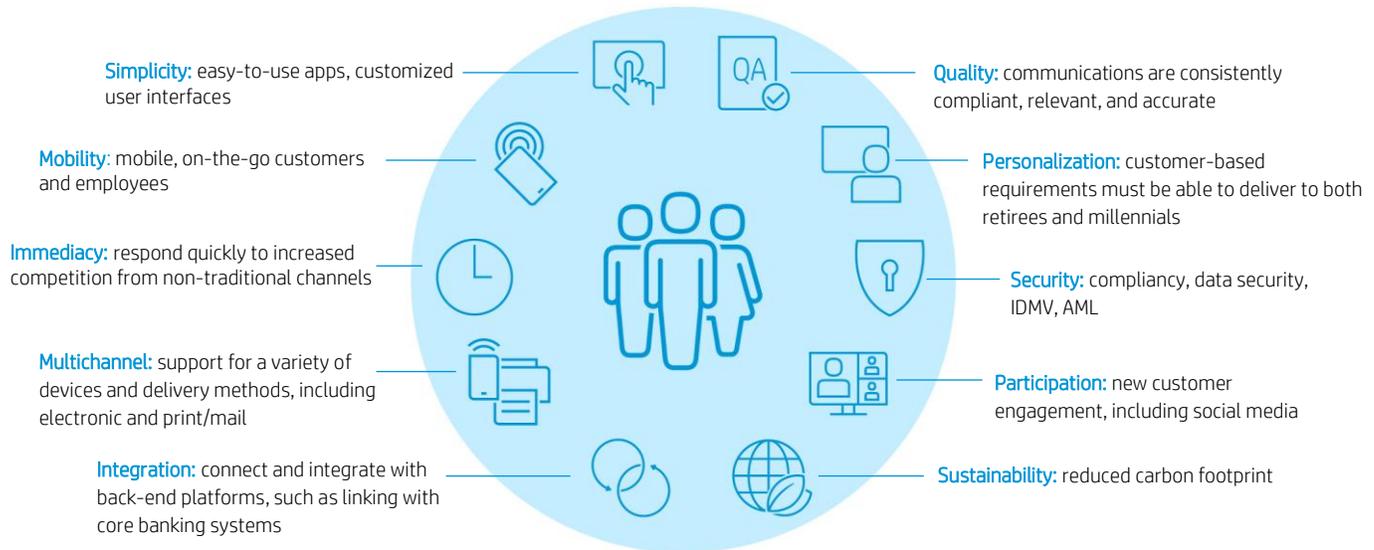
HP's network of trusted partners rounds out our own software solution set, helping to make sure you get the best overall solution the industry can provide. E-signature solutions, for example, can greatly smooth workflows, like customer onboarding and approvals, while providing robust security and auditability, and seamless identity management solutions help protect personally-identifiable information and organizational security.



HP will keep up with advances in technology and changes in your industry. Once installed and running, we will work with you in analyzing, reviewing insights, and making continuous improvements. We're your partner in helping you reach your goals, and we never lose sight of that privilege and commitment.

Change, with a careful eye on your customer

As FSI organizations strive to maintain competitiveness, compliance, and profitability, they are increasingly reassessing the role of paper and printing as an integral part of their operating model. HP is uniquely placed to assist the FSI sector with this re-evaluation.



Why HP?

For decades, HP has been partnering with leading banking, financial services, and insurance organizations, supplying the technical expertise and business savvy required to help position these companies at the forefront of their industry. Today, industry analysts rank HP as a leading provider of information technology and services to the financial services and insurance industries. In fact, 8 of the top 10 financial services and insurance companies are HP Managed Print Services clients.¹

We will take the time to understand your specific needs and create a plan to help optimize your fleet, ensure data and document security, and manage your evolving workplace.

Get started

Contact your local HP representative to:

- Set up a workshop to assess your specific business needs.
- Establish a plan to implement the best solution for today and into the future.
- Identify an environmental approach that can help your organization save money.

Learn more

hp.com/go/fsiworkflow

¹ Claims based on Forbes 2018 – Global 2000 World’s Leading Companies, published June 6, 2018; HP Internal Data.

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